

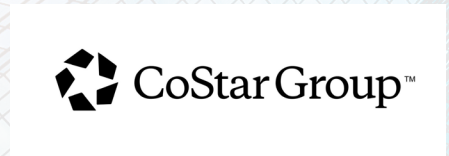
Wednesday, September 18, 2019 | 8am - 12pm

# COMMERCIAL DAY 2019



SOUTHLAND REGIONAL  
ASSOCIATION OF REALTORS®, INC.

*Airtel Plaza Hotel: 7277 Valjean Ave. Van Nuys, 91406*



Steve Basham  
Managing Analyst  
CoStar Group



Ryan Patap  
Director of LA  
Market Analytics  
CoStar Group



Sanford D. Sigal  
President & Chief Executive  
Officer  
NewMark Merrill  
Companies, Inc.

## AGENDA

- 8:00am - 8:30am : Registration, Breakfast & Networking
- 8:30am - 8:40am : Welcome & Introductions  
• Arnie Garfinkel - SRAR C/I Division
- 8:40am - 9:10am : CoStar SFV Market Update
- 9:15am - 9:45am : Sandy Sigal - Retail & its effects on CRE in SFV
- 9:50am - 10:20am : Legislative Update
- 10:25am - 11:10am : Due Diligence Panel
- 11:15am - 11:50am : Opportunity Zone
- 11:50am : Closing Remarks



**\* Early Bird Registration\***

**FREE Commercial Series Class\* if paid by August 16, 2019**

EMAIL FORM TO [ciday2019@SRAR.COM](mailto:ciday2019@SRAR.COM) OR FAX TO 818-786-4541

**\*YES! I WANT TO ATTEND COMMERCIAL DAY 2019 & RECEIVE A FREE C/I SERIES CLASS**

\* For a complete list of classes click the Events/Education tab on [www.commercialdataexchange.com](http://www.commercialdataexchange.com)

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Email: \_\_\_\_\_

(\$25) (Visa/MC/AMEX/Discover Card #): \_\_\_\_\_ Exp: \_\_\_\_\_

CC Signature Authorization: \_\_\_\_\_